

# Securing the future of UK bluefin tuna



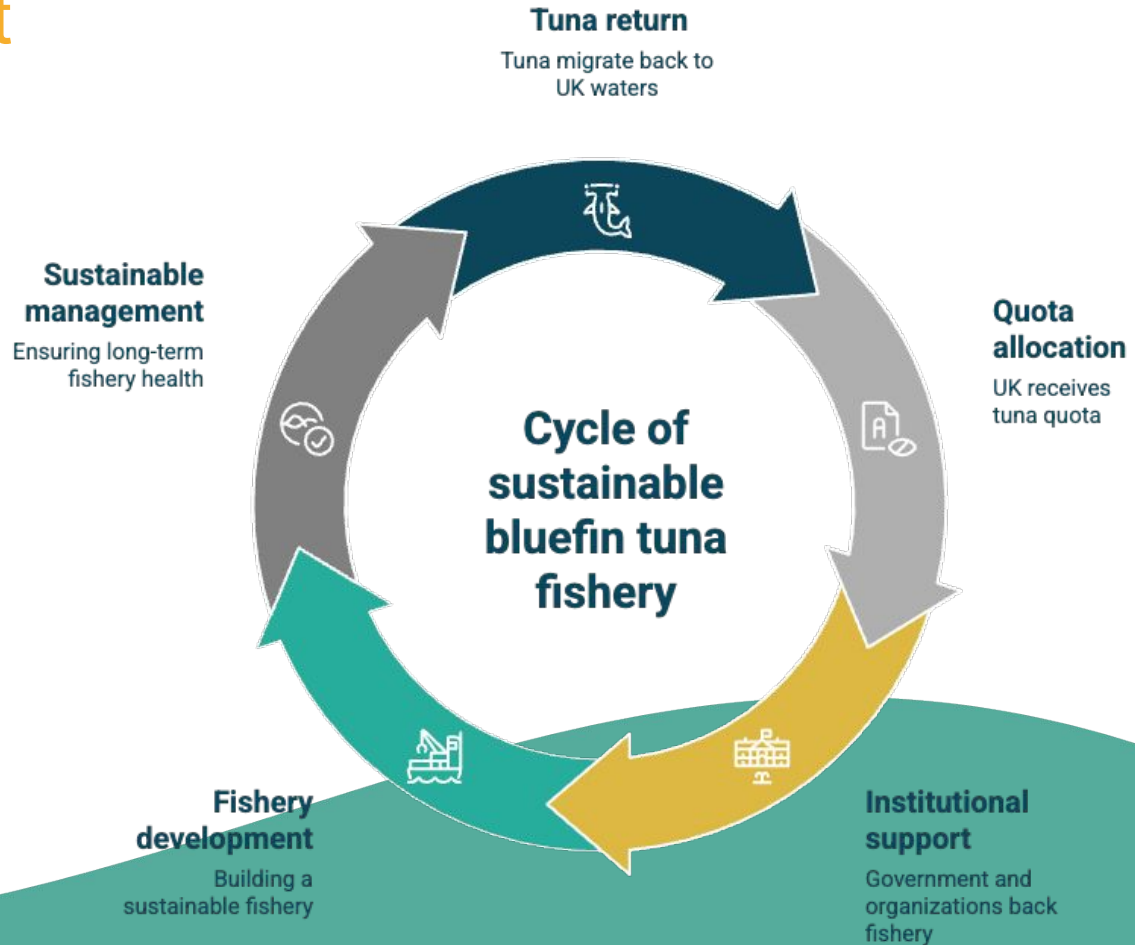
A fisherman with a beard and a dark cap is shown from the side, reeling in a fishing line. He is wearing a dark long-sleeved shirt and blue gloves. The background is a vast, blue ocean under a clear sky. A fishing rod is bent, indicating a catch. The text "A window of opportunity" is overlaid in white on a dark green rectangular background.

A window of opportunity

# The return of a giant

Atlantic bluefin tuna are back in UK waters after decades of absence and with them, the chance to build a world-class, low-impact fishery from scratch

**For the first time in 60+ years, the UK has quota, institutional backing, and a clean slate — no legacy industrial fishery, no entrenched supply chain**



# Why now: A strategic moment for UK seafood

The UK is not short of fish — but it is short of value, traceability, and domestic market alignment

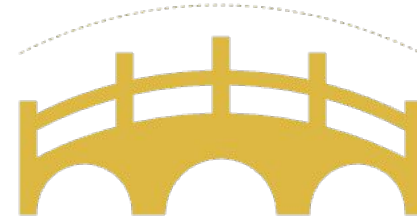
Bluefin tuna offers a rare alignment: a premium species, a sustainable gear type, and an underdeveloped domestic supply chain we can still shape

**This is a chance to build a high-value, low-carbon seafood system that works for fishers, food security, and funders alike.**

## UK leverages bluefin tuna for seafood system transformation



**Low value**  
Limited traceability  
hinders growth

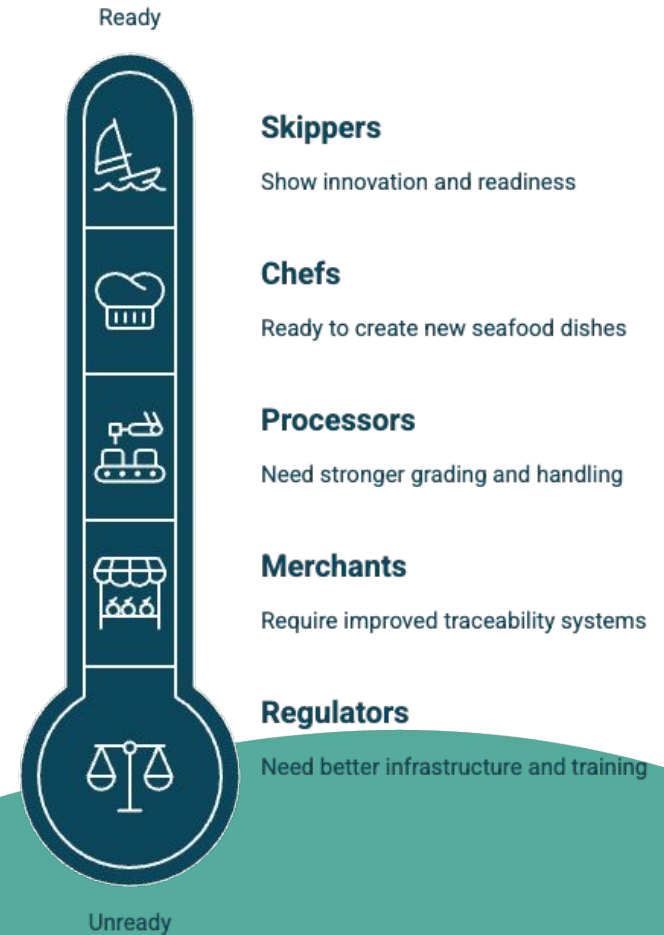


**High value**  
Seafood system  
benefits all

# Insights from the field

## 20 interviews: fishers, processors, chefs, merchants, regulators

- Skippers show innovation and readiness - but lack clarity, continuity, and confidence
- Auctions undervalue product due to weak grading and handling standards
- Infrastructure, traceability, and training gaps are limiting quality and pricing
- Demand exists, but mid-chain systems are not ready to deliver

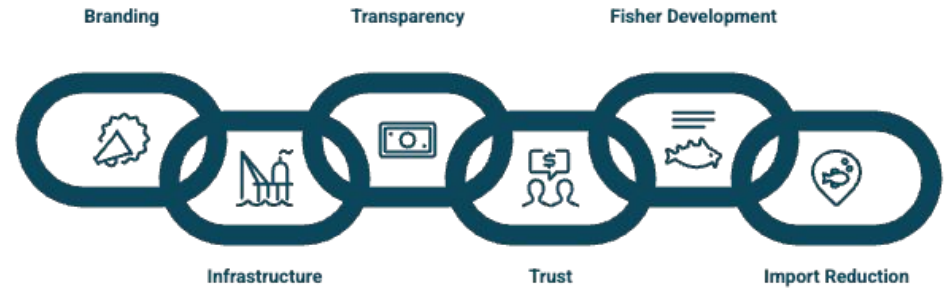


# A new model for low-impact, high-value UK fisheries

Bluefin tuna offers the UK an unmatched opportunity: to develop a premium, low-volume fishery that retains value locally, builds supply chain trust, and reduces reliance on imports

This is a testbed for the infrastructure, transparency, and branding that can lift other UK fisheries too

**Resilient fisheries need more than quota. They need vision, traceability, and investment in the full chain**



# The UK bluefin fishery: the history

- A low-impact, highly regulated fishery — but without long-term certainty
  - Commercial landings began with 2.4t landed bycatch; trials began in 2023 with 19.1t landed
  - Trials concentrated in the South West, aligning with seasonal returns (Oct–Nov)
  - Initial landings exposed traceability and enforcement gaps
  - Regulatory evolution from 2022–2024 helped embed controls, data reporting, and legal sale mechanisms
  - Foundation laid for a legally traceable, small-scale fishery
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# The UK bluefin fishery: 2025


- 2025: 15 vessels authorised, each with 3t quota = 45t total allocation
  - Fishery restricted to rod-and-reel gear, trips <24hrs, and ICCAT eBCD reporting
  - Landings only at designated ports; traders must be registered and approved
  - Licences are non-transferable, valid for one year only, and do not confer track record
  - Built-in limitations preserve low-impact character — but limit business planning
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# Voices from the value chain

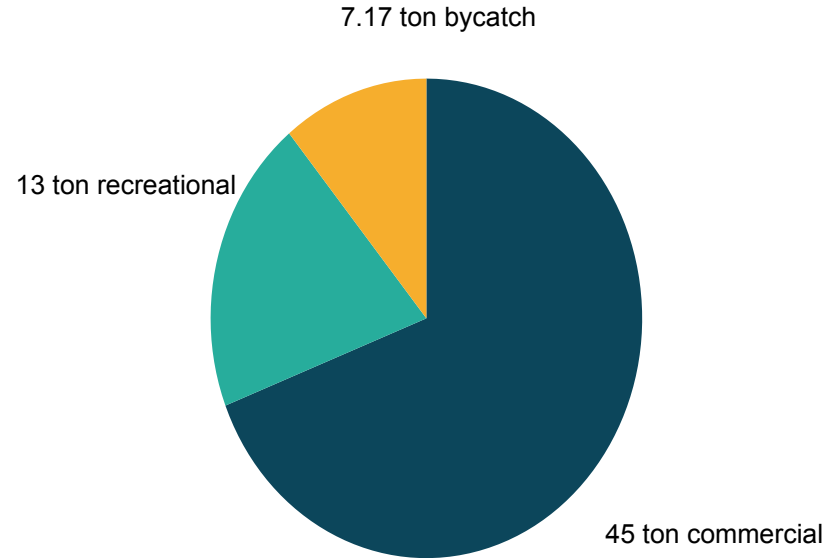


# The stock is recovering, but needs caution

- Eastern Atlantic stock has shown strong recovery over the past decade
  - Current fishing mortality is below precautionary thresholds (F0.1)
  - IUCN reclassified bluefin from “Endangered” to “Least Concern” in 2021
  - UK waters host mostly spawning-age fish but data gaps remain about ecosystem impact
  - **Long-term projections are positive if moderate pressure is maintained**
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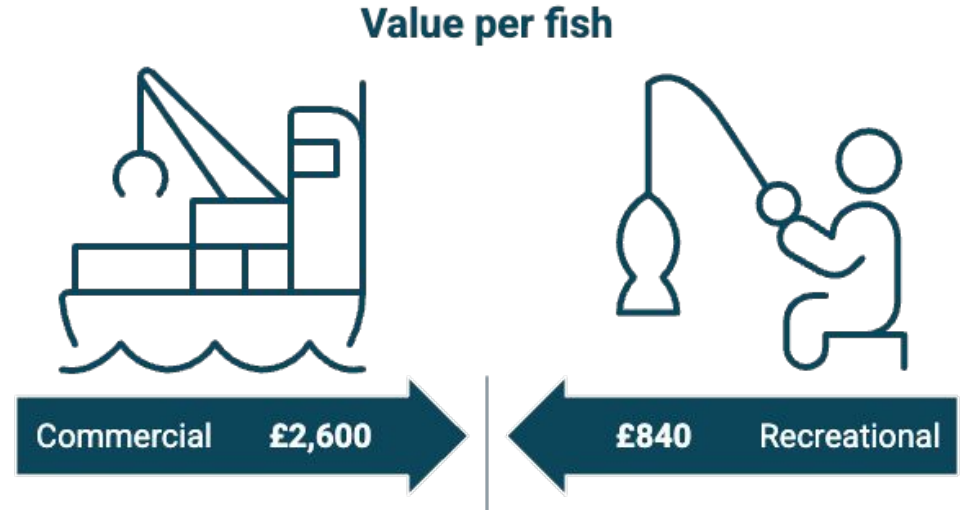
# Quota allocation: carefully controlled, but uncertain

- UK's ICCAT quota: 66.15t in 2025
- 45t allocated to the commercial rod-and-reel fishery
- Remaining quota supports tagging, bycatch, and recreational fisheries
- Licences are awarded annually, with no track record or carry-over
- Lack of continuity prevents long-term investment



# Two sectors, one fishery: aligning value and access

- Commercial fishery is small and traceable, but lacks continuity
- Recreational fishery shows high economic impact and low mortality
- No clear framework yet to balance sectoral equity or optimise returns
- Conflicting messages risk undermining trust and long-term sustainability



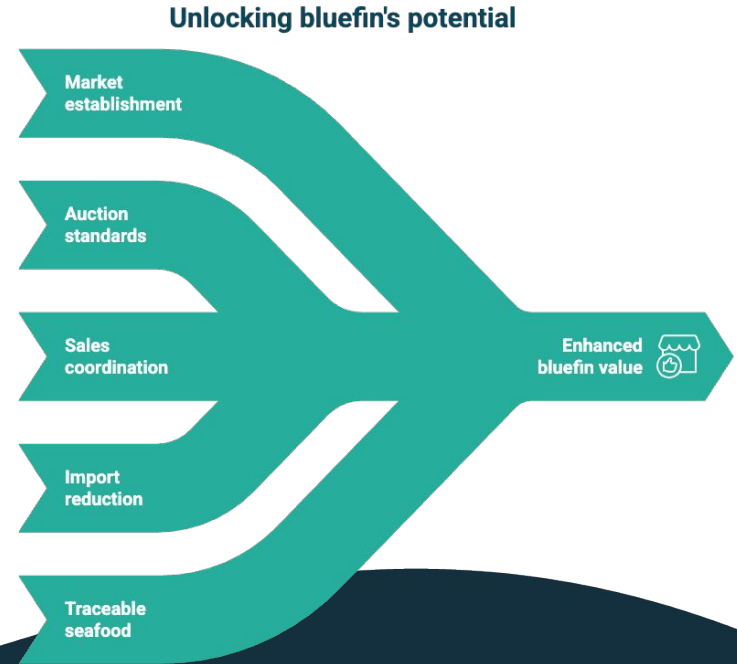
# Domestic seafood demand: challenges and opportunities

- UK seafood consumption is well below health and sustainability targets
- Market dominated by 5 species, which are mostly imported
- Demand for sustainable, high-quality fish but poor labelling and access
- Shift towards convenience and premium formats could benefit UK bluefin
- Traceability, branding, and format innovation are key enablers



# A fragmented chain that can't capture bluefin's value

- No established market for UK bluefin: weak traceability and brand identity
- Auctions undervalue fish due to lack of grading and handling standards
- Fragmented sales routes: no sourcing coordination across ports, fishmongers, or chefs
- 87% of UK tuna is imported canned skipjack with reputational risks
- **Value-for-money, traceable British seafood is outperforming in retail and foodservice**



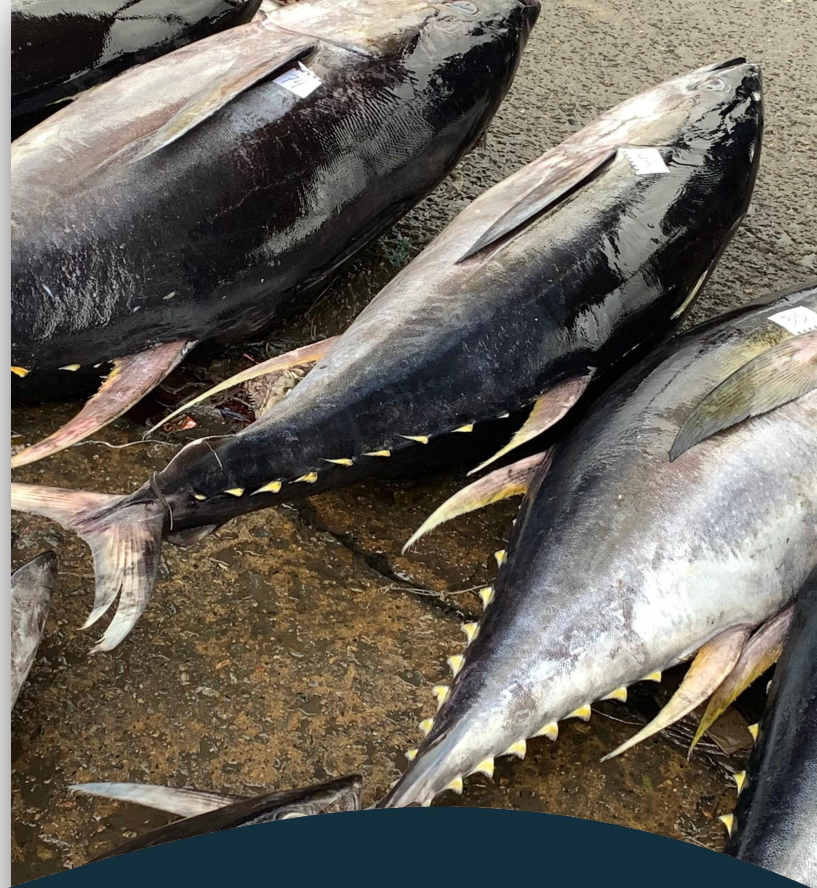
## Unlocking local value from UK-caught bluefin tuna

- Retail markups possible with traceability and quality control
- Local chefs and fishers co-creating “hook-to-plate” value chains
- Trials show +42% revenue per vessel over previous years
- **Retail potential: £450k–£1m from trial landings**



## Gaps in knowledge and infrastructure

- No standard for grading, handling, or chilling
- Limited access to traceable, branded auction or online platforms
- Missed opportunities in restaurants and retail due to inconsistent quality
- Season starts late, shortening the window for hospitality engagement
- Mid-chain investment lacking: chillers, logistics, training



## A low-carbon opportunity we can't miss

- UK bluefin is rod-and-reel only, with short, nearshore trips
- No chumming, no baitfish, and all landings are domestic
- Likely to have a lower footprint than imported or farmed tuna — but assessment needed
- Bluefin infrastructure could embed low-carbon design from the outset
- Seafood supports net-zero diets - especially oily fish like bluefin



A fisherman with tattoos and a blue cap is smiling while holding a large, silvery fish on a boat. He is wearing a black t-shirt and blue overalls. The boat has various equipment, including a white buoy, a red life vest, and a red fuel tank. A white bag with 'MAIDEN' and '1026' is visible in the foreground.

A model for the future

# What success looks like

- Traceable, UK-caught bluefin sold across foodservice, retail, and directly to consumers
- Local branding and auction upgrades drive value retention in coastal economies
- Short, low-carbon supply chains replace imports with UK premium protein
- Infrastructure investments benefit other domestic species
- Strong participatory governance supports fair access, quality control, and long-term trust



## Shared traceability with quality as a catalyst

- Upgrade port auction systems to support grading, chilling, traceability
- Pilot digital traceability linked to ICCAT eBCD and UK consumer labels
- Quality-based sales build trust with buyers and price stability for fishers
- Shared systems can benefit other species once proven with bluefin
- Specific ask: Support data needs assessment and traceability study in 2025



# Building the UK bluefin brand

- Align product with national identity: high-quality, traceable, local
- Develop bluefin brand tied to regions, chefs, and seasonal stories
- Build trust and price through storytelling, not just certification
- Fish already consumed domestically, now it needs visibility
- Supports foodservice, direct-to-consumer, and retail ready-to-eat market segments



A photograph taken from the perspective of someone on a boat, looking out over the ocean. Two fishing rods are visible in the foreground, extending from the top corners towards the center. The water is a deep blue with white foam from the boat's wake. In the distance, a coastal town with buildings and a hill is visible under a clear blue sky. A dark teal rectangular box is overlaid in the center of the image, containing the text "Actions for 2025" in white.

Actions for 2025

# What needs testing during the 2025 season

- Port-based **quality control**: handling protocols and training in grading
- Cold chain **integrity testing** with onboard and auction-based temp. monitoring
- **Digital traceability** from vessel to buyer
- Investigate potential for **value-added processing** (e.g., aged tuna, pre-sliced sashimi packs) and artisanal seafood hub
- **Branding trials** with chefs, merchants, and fishmongers
- **Carbon footprint** baseline assessment for UK-caught bluefin
- Facilitate **peer learning exchanges** between fishmongers and seafood businesses within IPNLF's network

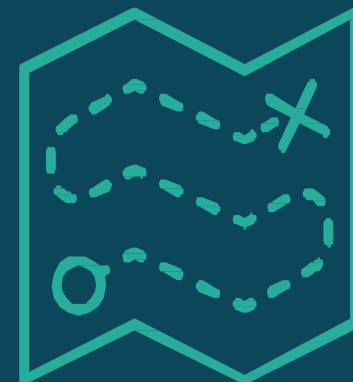
# Light-lift, high gain start

- Timeline: July 2025 – March 2026
- Cost-efficient pilots using shared infrastructure and existing vessels
- 2-3 ports selected for traceability, SOPs, and brand activation
- Multi-stakeholder design: fishers, buyers, processors, regulators
- Evidence-driven approach: measurable outputs for 2026 scale-up



# The 2025 roadmap: from pilot to proof of concept

Phase	Timeline	Key activities	Lead stakeholders
<b>Pilot implementation</b>	Jul–Oct 2025	Launch port pilots with traceability, quality monitoring, and branding trials	Project team, fishers, processors, chefs, auctioneers
<b>Data capture &amp; feedback</b>	Oct–Dec 2025	Collect pricing, handling, and traceability data; conduct feedback workshops with ports and buyers	Researchers, fishers, traders, chefs
<b>Analysis &amp; synthesis</b>	Jan–Feb 2026	Assess pilot outcomes and value-add potential, identify bottlenecks	Project team, IPNLF, evaluation consultants
<b>Strategic scaling</b>	Mar 2026	Develop 2026 national implementation plan; align recommendations with funders, DEFRA, MMO, and supply chain actors	Funders, regulators, local authorities, co-ops



# The time is now

Quota is available and growing — but systems aren't in place

Fishers are engaged and ready — but lack continuity and infrastructure

Carbon, traceability, and resilience goals align, but require proof of concept

We have the design and stakeholder input — now we need to test it

**If not tested in 2025, we risk losing momentum and market trust**





Annex

# Team



## **Christopher Giordano**

Fisheries Project Manager

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As Fisheries Project Manager, Christopher oversees our SoCool Small-Scale Fisheries Carbon Footprint project in Indonesia and, as an expert in cold-chains, he conducts post-harvest loss and quality assessments in many of our partner supply chains.

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[.org](http://www.ipnlf.org)



## **Craig Turley**

Fisheries Director

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As Fisheries Director, Craig is responsible for leading IPNLF's fisheries team. He has been working at IPNLF since 2020 as its Fisheries Improvement Consultant, has extensive experience implementing feet-on-the-ground projects and enjoys working closely with coastal fishing communities to help manage and drive community-based fisheries programmes.

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